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# APPENDIX C7

## Bidding Team Overview

Please provide the following information to assist the review team in understanding the team structure for the Qualification submittal and for the submitted Round 1 or Round 2 Offer.

1. Please complete the following table:

|  |  |  |  |
| --- | --- | --- | --- |
| **Team Member** | **Company** | **Contact** | **Contact Information** |
| \*Bidder |  |  |  |
| \*Developer[1](#_bookmark2) |  |  |  |
| \*\*Integrator |  |  |  |
| \*\*Engineering Provider[2](#_bookmark3) |  |  |  |
| \*\*Procurement Provider[3](#_bookmark4) |  |  |  |
| \*\*Construction Provider[4](#_bookmark5) |  |  |  |
| \*\* Operation and Maintenance (“O&M”) Services Provider[5](#_bookmark6) |  |  |  |
| \*\*Storage Supplier |  |  |  |
| \*Long-Term Owner[6](#_bookmark7) |  |  |  |
| \*\*Long-Term Operator[7](#_bookmark8) |  |  |  |
| \*\*Market Operator |  |  |  |

1 List if different from Bidder.

2 If provided by Integrator, list Integrator.

3 See 2.

4 See 2.

5 See 2.

6 If Bidder will be Long-Term Owner, list Bidder.

7 If Bidder will be Long-Term Operator, list Bidder.

|  |  |  |  |
| --- | --- | --- | --- |
| **Team Member** | **Company** | **Contact** | **Contact Information** |
| \*\*Contracting Party[8](#_bookmark9) |  |  |  |
| \*Parent Company (if applicable) |  |  |  |
| \*Credit Support Provider[9](#_bookmark10) |  |  |  |
| Others[10](#_bookmark11) |  |  |  |

\* Required to be selected and listed at time of Qualification submission and Round 1 Offer submission.

\*\* Required to be selected and listed at time of Round 2 Offer submission; optional and strongly preferred information at the time of Round 1 Offer.

1. Please provide an organizational chart of the Bidder’s project team at the time of Qualification, including all entities listed above and associated key personnel. Include descriptions of relevant energy storage experience for identified key personnel.
2. Please provide an organizational chart and Curriculum Vitae of the Bidder’s project team at the time of the Round 1 Offer, including all entities listed above and associated key personnel. Include descriptions of relevant energy storage experience for identified key personnel.
3. Please provide an organizational chart and Curriculum Vitae of the Bidder’s extended project team (Integrator, EPC Provider, O&M Provider, Long-Term Operator) at the time of the Round 2 Offer, including all entities listed above and associated key personnel. Include descriptions of relevant energy storage experience for identified key personnel.

8 If Bidder will be the Contracting Party, list the Bidder. If a Special Purpose Vehicle (“SPV”) formed by Bidder will be Contracting Party, list the SPV.

9 If Bidder is providing its own credit support, list the Bidder.

10 If applicable. Optional information.

## Bidding Team Experience

1. Please fill out the following table demonstrating the 10 most recent relevant energy storage experience of the Bidder[11](#_bookmark13).

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**12**](#_bookmark14) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Bidder’s Role(s) in Project**[**13**](#_bookmark15) |
|  |  |  |  |  |  |  |  |

1. Please fill out the following table demonstrating the 10 most recent relevant energy storage experience of the Developer[14](#_bookmark16).

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**15**](#_bookmark17) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Developer’s Role(s) in Project**[**16**](#_bookmark18) |
|  |  |  |  |  |  |  |  |

11 Relevant front-of-the-meter energy storage experience is defined as any energy storage project in commercial operation that most closely resembles the Dispatchable Capacity, technology or chemistry and use case proposed in the Offer.

12 Please select use cases from the following list (include all applicable): Ancillary Services, Energy Arbitrage, Generation Firming, Microgrid / Islanding, Peak Shaving, Primary Reserve / Capacity / Resource Adequacy, Renewable Firming / Time Shifting, T&D Support / Deferral, Other. If Other, please describe.

13 Please select roles from the following list (include all applicable): Developer, Integrator, EPC (Engineering, Procurement and Construction), Asset Manager, Market Participation / Bidding, Operation and Maintenance, Other. If Other, please describe.

14 Fill out only if different from the Bidder. Relevant energy storage experience is defined as experience *in this same role* for any energy storage project in commercial operation that most closely resembles the Dispatchable Capacity, technology or chemistry, and use case proposed in the Offer.

15 See 12.

16 See 13.

1. Please fill out the following table demonstrating the 5 most recent relevant energy storage experience of the Integrator.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**17**](#_bookmark19) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Integrator Services Provided**[**18**](#_bookmark20) |
|  |  |  |  |  |  |  |  |

* 1. Please fill out the following table demonstrating the 5 most recent energy storage experience of the selected Engineering Provider if different from Integrator.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**19**](#_bookmark21) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Engineering Services Provided (describe)** |
|  |  |  |  |  |  |  |  |

* 1. Please fill out the following table demonstrating the 5 most recent energy storage experiences of the selected Procurement Provider if different from Integrator.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**20**](#_bookmark22) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Procurement Services Provided (describe)** |
|  |  |  |  |  |  |  |  |

17 See 12.

18 Please select services from the following list (include all applicable): Analytics, Engineering, Commissioning, Construction Management, Grid Integration, Hardware Procurement, System Design – Including Controls, Software Provider, Other. If Other, please describe.

19 See 12.

20 See 12.

* 1. Please fill out the following table demonstrating the 5 most recent energy storage experience of the selected Construction Provider if different from Integrator.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**21**](#_bookmark23) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Construction Services Provided (describe)** |
|  |  |  |  |  |  |  |  |

1. Please fill out the following table demonstrating the 5 most recent energy storage experience of the selected Operation and Maintenance (“O&M”) Services Provider.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**22**](#_bookmark24) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **O&M Services Provided (describe)** |
|  |  |  |  |  |  |  |  |

1. Please fill out the following table demonstrating the 5 most recent energy storage experience of the Long-Term Owner.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**23**](#_bookmark25) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** |
|  |  |  |  |  |  |  |

21 See 12.

22 See 12.

23 See 12.

1. Please fill out the following table demonstrating the 5 most recent energy storage experience of the Long-Term Operator.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**24**](#_bookmark26) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Long-Term Operator Services Provided (describe)** |
|  |  |  |  |  |  |  |  |

1. Please fill out the following table demonstrating the 5 most recent New York Independent System Operator (“NYISO”) market experience of the selected Market Operator.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Project Name** | **MW** | **MWH** | **Use Case**[**25**](#_bookmark27) | **Storage Technology, Chemistry** | **Location, Utility** | **Project Reference** | **Market Operator Services Provided (describe)** |
|  |  |  |  |  |  |  |  |

24 See 12.

25 See 12.